



**ADDENDUM NO.2 TO ALL OFFERORS:**

Reference: Request for Proposal: **RFP#10267AR**

Commodity: **Enhanced Subscriptions, Loyalty, and other Services**

Dated: **March 25, 2013**

The above solicitation is hereby changed to read or clarified by the following:

1. The following questions have been submitted and answered to the best of our ability.

Please provide clarification and guidance on what Offerors should expect with respect to the meeting with the Lottery's Chief of Strategy?

**Intent of this language is to ensure that the Lottery's strategic goals are being met with any potential contract.**

Because each Offeror will likely provide a wide variety of Value-Added Invited Options, will the Lottery please provide guidance on how Value-Added Options will be scored?

**The Lottery will review options to determine which, if any, are most beneficial to the Lottery.**

With respect to a price escalation/de-escalation clause, will the Lottery please clarify how it intends to apply this provision given that Offerors are required to submit pricing for Base Requirements and Options, and such submitted pricing forms the basis for part of the evaluation and ultimate contract award?

**Will be determined during negotiation**

Will the Lottery please confirm that the related materials and documentation included in the definition of software, product and software products is limited to the appropriate materials and documentation necessary for the software, product and software products to function as required under the Contract?

**Yes**

we're game



Will the Lottery please confirm that it shall only have the right to own materials and information that first originated under the Contract, is created exclusively for the Lottery pursuant to the Contract, is unique to the Lottery and was paid for by the Lottery?

**Yes**

Will the Lottery please confirm that the Performance Bond can be renewed on an annual basis? Will the Lottery accept an Industry Standard bond form from a Surety company?

**Yes (annual renewal) and Yes (Industry Standard bond form)**

Would the Lottery be willing to accept other forms of security, such as a letter of credit in lieu of a Performance Bond?

**Will be determined during negotiation. One alternative suggestion is to respond with the bond, but offer an alternative for consideration as well.**

***\*\*Please note any requests to change terms and conditions or other wording will be addressed during the negotiation phase of the procurement process.***

Sincerely,

*Amanda K. Rolff, VCO, VCA*  
Purchasing Manger

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Name of Firm

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Signature/Title

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Date